# YOUR PARTNER FOR CUSTODY TRANSFER MEASUREMENT



Eximp Measurement Pvt. Ltd. specializes in offering complete turnkey metering systems for liquid & gas custody transfer applications using state-of-the-art measurement technologies



## **ABOUT US**

## YOUR PARTNER FOR CUSTODY MEASUREMENT

Eximp Measurement Pvt. Ltd. (EMPL) was formed in India as a 100% wholly owned subsidiary of Eximp International Inc, USA, to foster innovation using local Indian talent and build best in class measurement systems in India to support India's energy agenda. Eximp is a global solution provider in the design, manufacture and supply of custody transfer measurement products and allocation metering skids for the oil and gas industry worldwide.



77

With 100 years of combined measurement experience, 100+ successful projects and over 70+ satisfied customers, we have mastered the art of building lasting relationships with our customers by providing unitechnical solutions.

www.eximpmeasurement.com | empl@eximpmeasurement.com



EMPL delivers products with accurate performance in some of the world's most challenging & harsh environment all the while providing unrelenting quality. To ensure high-quality standards and prompt delivery, all supply phases of our measurement solutions, products and/or packaged systems are controlled by a comprehensive quality program. EMPL is a "One Stop Shop" for reliable measurement needs in the hydrocarbon industry. Our solutions can be found at each stage of the upstream production onshore/ offshore, midstream processing & transportation and downstream refining or delivery for both liquid and gas petroleum products.

Once we work together to determine the right technology fit for the end user then EMPL can work towards offering you a complete solution meeting the current industry standard and certifications. Our liquid & gas metering systems include turbine, Coriolis, ultrasonic, PD, Orifice, Cone, Venturi and proving systems using Uni/bi-directional provers, compact small volume provers, master meters, portable provers and water draw calibration systems

No metering is complete without a comprehensive qualitative analytical system. Weather it is a high accuracy water cut or density measurement for liquids using in line densitometers, viscometers or an online Gas Chromatograph, Moisture, H2S or Hydrocarbon Dewpoint analyzer for gas calorific measurement, EMPL can provide you a complete integrated solution complete with a reliable and dependable filtration and sample conditioning & pressure reducing system fully integrated with redundant fiscal flow computation to deliver a seamless quantitative and qualitative measurement.

Metering control & computing systems are the backbone of accurate fiscal metering. EMPL designed fiscal flow computer systems & panels can easily interface to any 3rd party supervisory, SCADA system, or PLCs and upgrade any legacy system while minimizing CAPEX/OPEX costs. Our field proven Metering Supervisory & Validation System helps provide a centralized overview of your overall station parameters and provides the critical inputs for operators to monitor and act on key areas to operate and maintain the system optimally at all times which is critical for fiscal measurements.



## COMPANY **VALUES**

We value teamwork and assume collective responsibility, ownership and accountability for our actions.

f EMPL is a result-oriented organization where  $\,f A$ t EMPL, we emphasize on the value of all the employees are dedicated to achieve teamwork and encourage our staff to work a common goal I.e. customer satisfaction. Being creative enables to give more pragmatic solutions, thus making us by default customer favourite. We provide simple yet effective solutions to the most complicated solutions that arises in the oil & gas sector due to the experience of our engineers.

We strive to excel in every aspect of our business by collectively delivering quality services of unmatched value through simple, easy and relevant solutions. We value teamwork and assume collective responsibility, ownership and accountability for our actions. We understand the importance of our missions and the trust our customers place in us.

We respect our team members, supplier partners and customers and recognize their contributions towards the growth of our company.

as a team to maximize their effectiveness. Our friendly approach is built on a positive attitude thus encouraging customers and colleagues to try new solution and technologies.

We deliver our very best and hold ourselves accountable for the results.

Our core values shape the culture and define the character of our company. They serve as a foundation for how we act and make decisions. Our company's commitment to our core values and ethical conduct is important, but the personal commitment of every employee is critical to make this commitment effective. By acting consistently as per our core values, we can each do our part to assure that EMPL earns its reputation as a company which conducts its business with the utmost integrity, accountability and excellence.

## Integrity

We are committed to the highest standards of ethical conduct. We believe that honesty and integrity engender trust, which is the cornerstone of our business

## **Ownership**

We all act like owners treating the Company's assets as our own and behaving with the Company's long-term success in mind

## **Perform With Excellence**

We understand the importance of our missions and the trust our customers place in us. With this in mind, we strive to excel in every aspect of our business and approach every challenge

## **Respect Others**

We recognize that our success as an enterprise depends on the talent, skills and expertise of our people and our ability to function as a tightly integrated team. We appreciate our diversity and believe that respect is an positive and productive business relationships

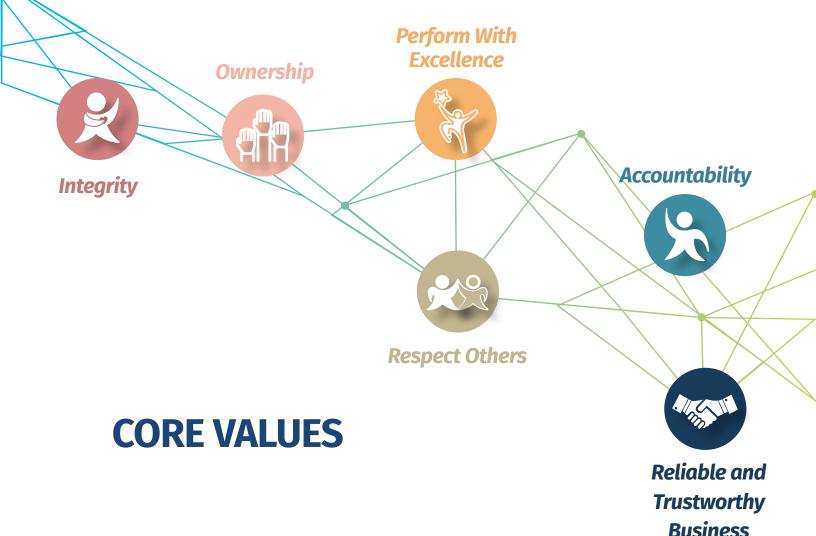
## **Accountability**

We take full responsibility for our work and try to achieve the desired results thus ensuring high performance within our organization. We accept personal accountability to meet the business needs, improve our systems and help others improve their effectiveness

## Reliable and Trustworthy Business

with a determination to succeed

We believe that people work best when there is a Being Reliable provide us the freedom to expand our operations around the world and generate new business opportunities, differentiating us from our competitors



## EMPL CAPABILITIES



### PROJECT: MEHAR GAS FIELD INTEGRATION PIPELINE

12" 600RJ Skid Mounted Orifice Metering System complete with field instruments, Gas Analyzers, Field flow computer

Design: 1 x 100% with bypass Process: Flow 50MMCFD Pressure: 500-1200psig



### PROJECT: SULEMAN GAS FIELD

6" 900RJ Skid Mounted Orifice Metering System Complete With Field Instruments, Gas Analyzers, Field Mount Flow Computer, Chart Recorder

Process: Flow 10-35 MMSCFD Pressure: 1000-1600 Psig

System Design: 1 x 100% without Bypass



### PROJECT: RLNG TERMINAL KARACHI

16" 600RJ Skid Mounted Multipath Ultrasonic Skid Complete with Field Instruments, Gas Analyzers & Shelter, Panel Mount Flow Computers, SCADA/HMI, Rack Mounted

Server, UPS with Solar Back Up Process: Flow 100-400 MMSCFD

Pressure: 900-1200 Psig

System Design: 2 x 50% with Bypass &

Master/ Check Meter



### PROJECT: RLNG - PAKLAND- KHADEJI INTERLINK

16" 600RJ Skid Mounted Orifice Metering Skid Complete with Field Instruments, Gas Analyzers & Shelter, Panel Mount Flow Computers, SCADA/HMI, Rack Mounted Server, UPS with Solar Back Up, Validation Systems.

Process: Flow 400 MMSCFD Pressure: 1000-1200 Psig.

System Design: 2 x 50% with Bypass



### PROJECT: JHAL MAGSI GAS FIELD INTEGRATION PIPELINE

6" 600RJ Skid Mounted Orifice Metering Skid Complete with Field Instruments, Gas Analyzers, Analyzer Shelter, Field Mount Flow Computers, Sample Conditioning, Validation System

Process: Flow 05-20 MMSCFD Pressure: 500-1200 Psig.

System Design:1 x 100% with Bypass Inlet/Outlet: 8", FE, Cl.600 RJ



### PROJECT: RLNG 2 PIPELINE

20" 600RJ Skid Mounted Multipath Ultrasonic Skid Complete with Field Instruments, Gas Analyzers & Shelter, Panel Mount Flow Computers, SCADA/HMI, Rack Mounted Server, UPS with Solar Back Up

Process: Flow 1200 MMSCFD Pressure: 900-1200 Psig.

System Design: 2 x 50% with Bypass &

Master/ Check Meter





PennWest

Retroleum Corporation

## encana... PETROBRAS Chesapeake devon nexen **British Gas** SSGC MODEC

## LOCAL LEADERSHIP IN GLOBAL ERA



We draw on our extensive expertise to provide global metering support. To date we have provided +100 metering services across Europe, USA and Canada, South America and West Africa, as well as in the Middle East and South-East Asia. The approach to the client problems, allowed EMPL to expand its supply of services, in the fields of interest, on the domestic and worldwide markets with private groups and well-known International companies.

With over two decades' experience in the Oil and Gas Industry, EMPL offers its clients an unsurpassed understanding of the fabrication and construction. EMPL continues to expand its horizon in the oil and gas industry by ensuring that our meters, meter provers, flow computers, instruments, samplers, and all other elements comprising the measurement system operate effectively to deliver the information required for overall measurement integrity.

In two decades the company has grown to national and international prominence. EMPL has built many successful projects, established exceptional reputation for craftsmanship and integrity. Today these strengths make the company uniquely qualified to meet client's requirement.

## **GLOBAL OUTLOOK**

At EMPL, solving our customer's challenges is our priority. EXIMP Inc's technology competence and global presence offers customers easy access to leading oil and gas industries Understanding and providing global support is a key part of EMPL's business. Today, EMPL has a strong presence in over 15 locations, spread across the United States, Canada, Mexico, the Middle East and India South Asia.

## **LOCAL REACH**

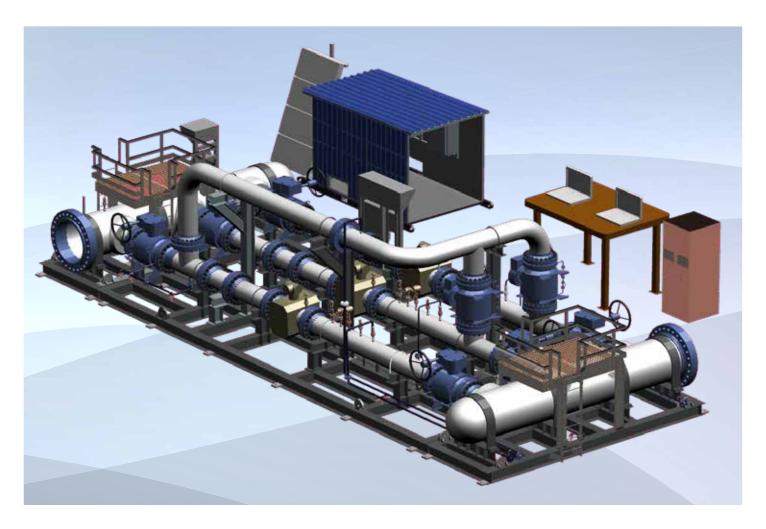
Providing local support is one of the reasons behind EMPL's success. We are global in our outlook but local in our reach- with local offices in every region catering to specific local requirement. The solutions provided help customers to increase the productivity of their assets and boost quality while saving energy.





## LIQUID AND GAS METERING SKIDS

A Metering Control System is primarily responsible for transforming the available accurate field data in valuable information which ultimately leads to strategic decisions for operation and maintenance of the metering system. Online validation and other forms of Performance Monitoring contribute in lower overall uncertainty and higher reliability of your metering applications.



**E**MPL is specialized in providing a complete package for complete Metering system with an engineering solution for design, construction and commissioning of field-proven innovative solutions for Custody Transfer Flow Measurement in the worldwide Oil & Gas Industry.

**E**MPL has the capability to deliver a reliable and accurate metering solutions with a diversity ranging from high viscosity liquids to natural gas to cryogenic liquids. Our experienced team with high level understanding of measurement standard and competency in engineering and integration is able to deliver all type of master, check, allocation metering, proving and validation systems that ensure lowest measurement uncertainty and highest measurement reliability and confidence at all times.

A Metering Control System is primarily responsible for transforming the available accurate field data in valuable information which ultimately leads to strategic decisions for operation and maintenance of the metering system. Online validation and other forms of

Performance Monitoring contribute in lower overall uncertainty and higher reliability of your metering applications.

A typical liquid custody transfer metering skid includes multiple flowmeters and meter provers. Provers are used to calibrate meters insitu. Proves are performed frequently, typically before, during, and after a batch transfer for metering assurance. EMPL's Custody transfer metering systems meets requirements set by industry bodies such as AGA, API, or ISO, and national metrology standards such as OIML (International), NIST (U.S.), PTB (Germany), CMC (China), and GOST (Russia), among others.

The purpose of our systems is to precisely and repeatedly measure the flow of hydrocarbons in accordance with OIML R117 international recommendations, OSI and API standards. The implementation of a measurement system for custody transfer provides benefits from the first day of operation as it ensures maximum reliability of the measured product, reducing the number of losses due to unreliable measurements or a lack of measurements.

EMPL engineers have built hundreds of meter skid configurations for customers in the oil refinery, petrochemicals and natural gas industries, and each design undergoes through performance and safety testing before arriving at your site or facility. It's our goal to provide you and your crew with high quality, competitively priced fluid packaging solutions, and we also offer a variety of installation and services.

By using proven industrial components and flexible software platforms for our Metering Control Systems, we ensure optimum maintainability and upgradeability. Together with Remote Diagnosis and Condition Based Maintenance, the metering systems will reduce your operational cost and ensure availability of your precious metering data and equipment .Making use of the latest development of electronic field instruments, our Metering Control Systems are often supplied with Condition Based Maintenance to utilize real-time data to prioritize and optimize maintenance resources.

## GAS QUALITY AND CONTROL

Like quantity, the quality of the fluid (especially in hydrocarbons) is of equal importance when it comes to determining its fiscal value. EMPL offer full custody transfer metering package including Sampling and Analyzer systems.

"

EMPL's real time gas analysis enhances the safety, performance, quality of the product; all along maintaining proper environmental standards.





**E**MPL helps you maintain correct quality control. Our products include sampling system and analyzer to measure pH, density, conductivity and turbidity; gas chromatographs; mass spectrometers; FTIR spectrometers; photometers (IR and UV); and physical property analyzers. From high quality portable field to stand alone measurement instruments and system, EMPL offers you end to end solutions that will helps you monitor, protect and control your critical processes and applications.

At EMPL, we offer a full range of services to suit your gas requirement needs. Our aim is to provide with an expert and efficient service to ensure the safety and protection of our customers.

**N**o metering is complete without a comprehensive qualitative analytical system. Whether it is a high accuracy water cut or density measurement for liquids using in line densitometers, viscometers or an online Gas Chromatograph, Moisture, H2S or Hydrocarbon Dewpoint analyzer for gas calorific measurement, EMPL can provide you a complete integrated solution complete with a reliable and dependable filtration and sample conditioning & pressure reducing system fully integrated with redundant fiscal flow computation to deliver a seamless quantitative and qualitative measurement.

EMPL's hygrometers are a state-of-the-art option for measuring dew points of water and hydrocarbons. Analyzers are designed for taking high-precision and rapid measurements and can be used in explosion hazardous zones. We provide detectors of different design and types to measure natural gas humidity.

Humidity measurements can imply various difficulties at phases of natural gas production, treatment and transportation. Therefore, EMPL meets each challenge by providing the best solution with the help of additional equipment and devices to deliver and filter gas samples or heat sampling lines and all elements of the gas purification system.

## VALIDATION SYSTEMS

Every Oil and Gas company's major challenge lies in verifying and calibrating their meter systems, in order to ensure long term health of the tubes, reduce inaccuracies, and improve performance. Because even the slightest error in calculation, can amount to big losses for the company.

But if we're verifying meters the traditional way, by removing and hauling them to a lab, the production process will be interrupted. Removal and reinstallation hassles, reapprovals processes are time-consuming, and perfectly good metering systems could get damaged during transport.

The whole process is costly, time-consuming, highly unproductive and highly unnecessary, especially if the meters turn out to be working properly.

So how can we guarantee meter accuracy, while minimizing effort and time spent?

 How can we reduce inaccuracies to %0.01 or less?

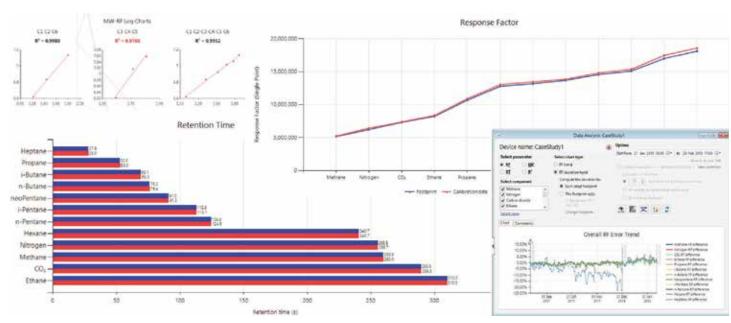
Reduce the money spent on testing and calibrating, and yet, test and calibrate the metering systems effectively?

By offering real time validation of DP based flow meters, we help you check the meter health, flow tube integrity and performance of your systems, without losing valuable production time.

Our cutting-edge validation system allows you to run validation tests from anywhere, at any time, in real-time.

You can also run calibration tests as often as your auditing process demands, without spending an extra time.

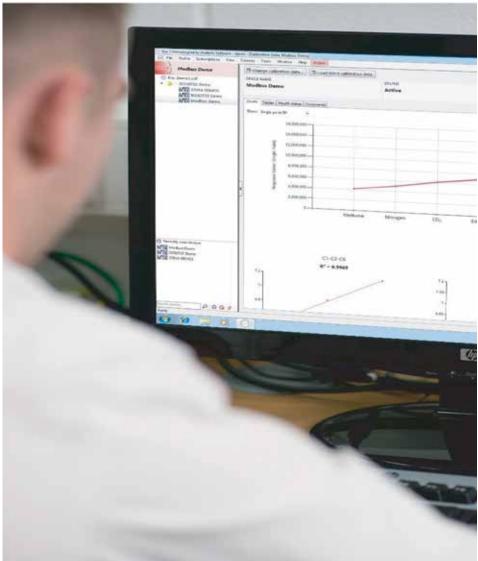
Proving and Validation is where EMPL stands out from the rest.





## I TEKVALSY GC

EMPL offers TekValSys GC, a unique condition based monitoring (CBM) software package for Gas Chromatographs providing live uncertainty calculations based on routine gas calibrations.



## What is Live Uncertainty?

With its unique method for analyzing reproducibility, TekValSys GC is able to give you live uncertainty calculations after routine calibrations. Until recently this could only be achieved with laboratory analysis. For scale applications TekValSys GC can apply these values to IS06976, to routinely calculate representative uncertainties for Caloric Value, Molecular Weight, Wobbe Index, Relative and Standard Density. TekValSys GC can be installed by the end user and doesn't require you to call out a GC specialist. TekValSys GC is a Windows application and is therefore compatible with most standard desktop and laptop PCs.

## What Can TekValSys GC Detect?

TekValSys GC validates the gas chromatograph's performance by detecting:

- · Calibration Gas Errors
- Gas Chromatograph Leakage
- · Column Deterioration
- Valve Timing Issues
- · Poor Handling Procedure
- Heavy End Drop Out
- Fault in Repeatability Test Interpretation
- · Fault in Control Chart Interpretation
- · Fault in Composition Comparison

## What is TekValSys GC?

A unique and comprehensive Condition Based validation software package for Gas Chromatographs (GCs), comprising of GCAS software and Panel PC for hazardous or safe areas. As an automated condition based monitoring software TekValSys GC:

- · Provides real time assurance that the GC is operating correctly
- · Analyses historical data to identify changes and predictfuture failures
- · Reduces the need for conventional maintenance and unnecessary costs
- · Determines dynamic GC uncertainty for quantication of GC performance
- Validates that the pressure let down system provides a representative sample
- Creates a fully auditable database of GC performance
- Helps to support and increase a technician's competence level.



## I TEKVALSYS DP

The TekValSys DP comprises of Condition based monitoring software Prognosis on panel mount or portable computer along with sensors for measuring recovered DP and Permanent Pressure Loss DP. This is available for hazardous as well as safe area.

This patented technique has proven to be an extremely powerful tool in ensuring accuracy, providing real time alerts of meter mismeasurement and performance shift and reducing maintenance overheads on DPsystems.

Applicable to all types of differential pressure metering systems including Orifice, Venturi, Cone, Flow Nozzle and Wedge, TekValSys DP uses three Differential Pressure (DP) measurements to monitor the entire pressure through the meter body.

### **Features:**

- · Improve safety
- Minimize maintenance
- · Avoid down-time
- · Huge cost saving

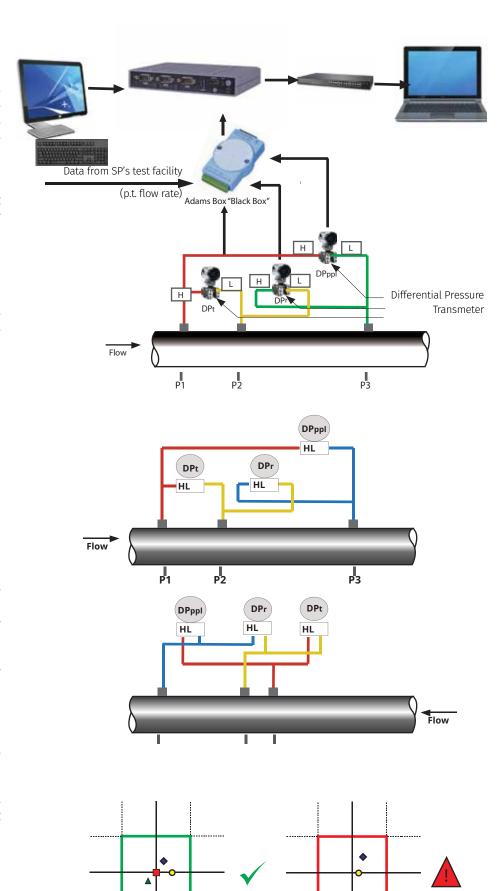
Various comparisons are made, constantly comparing actual meter performance with expected meter performance producing four pairs of normalised diagnostic results.

The results are very simply presented as four points on a x,y axis. A 1x1 the allowable variance of the meter performance.

All points inside the 1x1 box indicates good meter performance (each comparison result is within its allowable uncertainty).

Any point outside of the box means that actual meter performance is not agreeing with expected and there is potentially a non-compliance or a fault, producing an error in meter flow-rate prediction.

Pattern of diagnostic results provides indication of cause of alarm which is displayed in real-time on the software User Interface and output as an Alarm value.





## SHARING MEASUREMENT BEST PRACTICES

"People at EMPL are completely focused to achieve a common objective and that's why we recruit people who has passion to achieve something bigger and something much more important that shapes the company's future and drives it forward."

At EMPL, we're constantly in quest of perfection. To ensure maximum profitability, we consistently share best practices with our customers and distributors.

EMPL offers comprehensive training programs specifically developed to impart valuable practical skills that will result in improved performance, safety, energy efficiency and optimized costs, all focused around emerging needs. Our programs are highly flexible; and can be adapted to every customer's specific objectives, time constraints and skill level. The training programs can be conducted at our customer's project sites or at our facility across globe. The trainings are not only for the customers but for employees as well. Our company focuses on the well-being of our employees by ensuring the growth of the employee.

We also conduct metering system audits, and offer metering consultancy services and training for operators & engineers customized for their needs. Our consultancy services include independent metering expertise for natural gas measurement, LNG, hydrocarbon allocation for production and transportation, multiphase metering, and metering for environmental compliance including emissions and pollution related legislation.



## **QUALITY ASSURANCE**

## **BEST PRACTICE**

Throughout the process, we keep a strict eye on our Health, Safety and Environmental standards, making sure we comply with global best practices and regulations.

We place great emphasis on creating a safe and hazard-free working environment, while putting in place policies that prevent pollution in any form, as a result of the design, manufacturing or operation of our systems. We also adhere to all environmental and legal regulations applicable in the regions we operate in.

EMPL regularly conducts training and awareness camps for our employees, in a bid to prevent accidents and injuries. Apart from a strong focus on HSE standards, EMPL seeks continuous improvement in the effectiveness of its products, services and processes through the implementation of our quality assurance policy. As part of this policy, our delivery processes are constantly evaluated and improved in light of their efficiency, effectiveness and flexibility.

## **BEST PROCESS**

EMPL continuously strives to implement processes throughout the organization and aims for continuous improvements of its effectiveness in accordance with the requirements its quality assurance policy. These continuous improvements are ongoing efforts to improve products, services or processes.

These efforts can seek "incremental" improvement over time or "breakthrough" improvement all at once. Delivery (customer valued) processes are constantly evaluated and improved in light of their efficiency, effectiveness and flexibility.





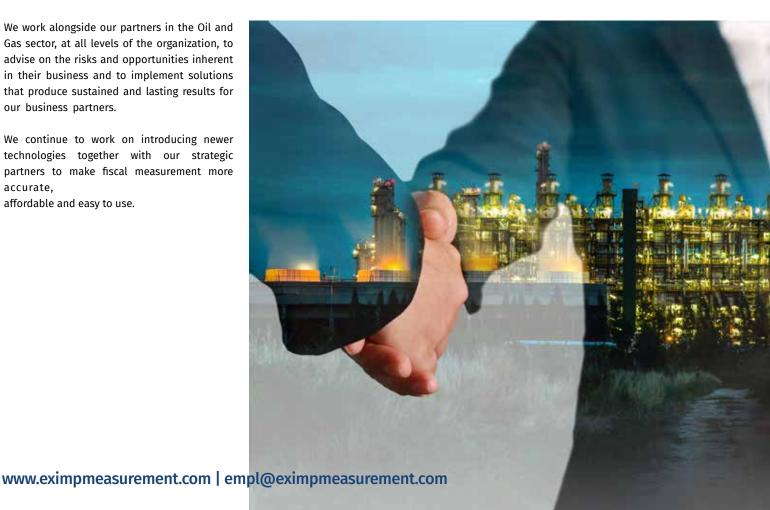
## **PRODUCT PARTNERSHIPS**

Partnerships are an important part in today's Market Development Strategies. We understand the importance of a partnership and value our partners thus enabling to integrate our value chain to create a whole new product solution.

We work alongside our partners in the Oil and Gas sector, at all levels of the organization, to advise on the risks and opportunities inherent in their business and to implement solutions that produce sustained and lasting results for our business partners.

We continue to work on introducing newer technologies together with our strategic partners to make fiscal measurement more accurate,

affordable and easy to use.





Vympel hygrometers are a state-of-the-art option for measuring dew points of water and hydrocarbons. Vympel offers Portable and Automatic Hygrometer Analyzers, designed to take high-precision and rapid measurements and can be used in hazardous explosion zones. There are over 2000 SPA Vympel dew point analyzers installed and in use worldwide, which makes Vympel a gold standard in natural gas hygrometry.





RMA Measuring and Control Technology has evolved over the years as a leading manufacturer of Gas Ultrasonic flowmeters at their German facility and sold successfully worldwide. RMA also operates their own high-pressure gas calibration facility and caters to customer and OEM looking for an state approved calibration facility.





Established in 2003, TMCO is a leader in the design and manufacture of orifice fittings for the measurement of gas in energy and process control industries in India. With input from engineering firms, measurement specialists, and field personnel, TMCO has strengthened the advantages of orifice metering by implementing features that improve the performance of your meter runs, simplify your operations, reduce maintenance costs and keep your people safe in the field.





Tormene Group has confirmed its position as the engineering leader in constructing sites and systems in America, Asia, Africa and Europe. For contractors around the world, Tormene represents one of the most reliable international partners and is proposed on the market as a producer and supplier of all the necessary instrumentation for regulation and metering stations of natural gas.





With a storied history in the water management, chemical and energy industry, ELIS PLZEŇ a. s. are accustomed to manufacture products where failure is not an option. ELIS PLZEŇ a. s. is a leading European company in developing and manufacturing ultrasonic and electromagnetic flow meters, electromagnetic sensors, water meters, and other products and solutions.



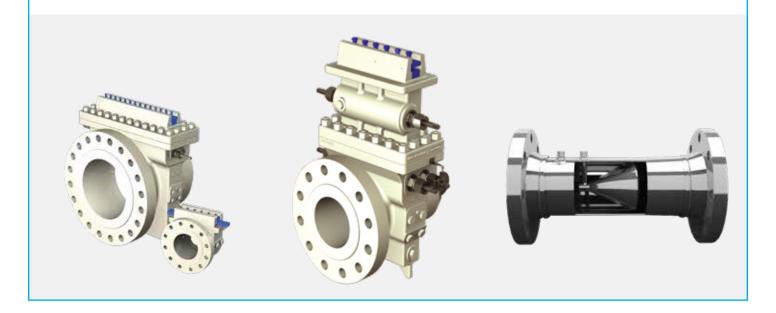


A Technology-driven company that believes in providing specialize solution and analyzer to enhance the operational performance.





Providing cutting edge tek-nology for flow, level, temperature and pressure measuring instruments, Analyzers and specialty Valves



## **AUTOFLAME**

Autoflame is a global market leader in combustion management solutions. Originally founded in the late 60's by Brendan Kemp, specialising in oil and gas firing, operating from Railway Arch 109, Astbury Road, Southeast London, officially incorporated in 1972. Autoflame burner controls are now specified as standard equipment in the boiler rooms of some of the world's most prestigious organizations.







## FIELD SERVICE AND SUPPORT

**66** Good Service Makes The Difference

At EMPL, our relationship with the customer goes beyond the sale of products. EMPL is an integrated engineering consulting service, serving across all industries and geographies in line with the dynamic nature of its clients requirements. Our personnel are experienced specialists who focuses on the client's requirement and provides in-depth project development and leadership services in every sector.

Being a solution driven company, we focus solely on providing solution that leads to enhancing process performance and reducing costs for the entire operational process, right from production through logistics.

Our field service and support includes:

- · On-site diagnostics and calibration
- · Preset and flow computer programming
- On-site training for meter technicians, operators, operational assistance
- 7/24 on-call or on-line technical support via phone, fax, email or internet for long distance equipment diagnostics

EMPL provides Engineering services in the fields of Oil and Gas, Chemical, Petrochemical, Water and Wastewater, Marine, Steel, Food and Beverages, Pharmaceutical and Paper.

WE PARTNER, ADVICE, CONSULT AND ASSIST OUR CLIENTS IN:

- Identifying business opportunities in line with our principals, business partners, strategic associates, resources and capabilities
- Provide market intelligence to our principals, business partners and strategic associations in accordance with their specific business interests and needs
- Co-ordinating preparation of bid and contract documents
- Undertake feasibility studies, and project risk assessments
- Selecting and engaging the right contracting team model
- Optimizing the business parameters of the project concept design

- Providing expert commissioning program development, program management, and complete plant start up services
- Providing construction management services including packaging, scheduling and monitoring construction activities
- · Facilitating project start-ups
- Coordinating government submissions and approvals
- Coordinating the design development on behalf of the client
- · Developing project strategy
- Choosing the optimum project delivery system and contract
- Providing all the resources necessary to successfully commission, manage, operate, maintain, and administer the business and technical operation of the facility
- · Providing contract administration services













## EXIMP MEASUREMENT PRIVATE LIMITED

301, DLF Commercial Centre, Greater Kailash - II New Delhi – 110048, India Tel- +91 11 45686122 Email: empl@eximpmeasurement.com



## EXIMP MEASUREMENT PVT. LTD.

(A Subsidiary of Eximp International Inc. - USA)

## TASC

## Technical Application Support Center

Technical Support & Services Overview



## Engineering eXcellence In Measurement Packages

## **EXIMP INC**

Corporate: 8926 N. Greenwood Ave #221, Niles, IL60714 USA.

Tel- +1 847 779 4603, Fax- +1 847 655 2847, Email: projects@eximpintl.com

EXIMP MEASUREMENT PVT. LTD. (A Subsidiary of Eximp International Inc. - USA)

Registered Office: 426, Mandakini Enclave, Alaknanda, New Delhi 110019 INDIA Operations: 1&3, SHYAMANAND, 24/379, Nigdi, Pune 411044, Maharashtra, INDIA Phone: +91-20-27654694 Fax: +91-20-27651374 Email: projects@eximpinc.com

## **After Sales Support Center**



## SUPPORT CENTER-

Eximp Measurement Pvt. Ltd. is committed to support its customers with competent pre-and after-sales service and to guarantee the function of our Engineered Systems.

EXIMP has established a competent Technical Application Support Center (TASC) that provides:-

- Application support for project execution team during iFAT, Start-up & commissioning on site
- Tuning systems on site or remotely together with our OEM and partner (e.g. KROHNE)
  Support
- Trouble shoot and fix hardware and /or configuration issues on site
- Provide repair, recalibration and/or reconfiguration support at the nearest support facility
- Training customers at the nearest local facility or on site at the customers facilities.

At our centralized operations location in Pune, our local support engineers are equipped with latest testing & calibration tools to facilitate quick and reliable after sales services & resolution to our local customers. Meticulously documented service manuals, check lists, operating & trouble shooting procedures and in house test & application systems ensures we maintain quality of service at all times. We have expert and competent engineers for different hardware and software challenges offering prompt support over phone, email or team viewer (for remote support). We also extend customers satisfaction beyond our office boundaries by mobilizing our field service engineers when remote support is not feasible.

The TASC engineers are trained hands on all EXIMP products and systems and are deployed to resolve any level 1 support to service calls with minimal external support. For more complex issues a Level II support team is provided. We ensure that our dedicated TASC team is held accountable for these services. By maintaining a competent in-house Case Monitoring System (CRM) which allows us to log & track real time complaints being reported by the Customers to ensure competent response time and resolutions are being rendered at all times. We also focus on sending alerts to customers on receipt and closure of complaint to ensure the work was performed and completed per their satisfaction.

## **TASC (Technical Application Support Center)**



## TASC-Introduction-

As a part of our initiative to achieve "100% Customer Satisfaction" we have set up a dedicated team of competent engineers under "TASC" (Technical Application Support Centre).

TASC team provide wide range of support and after sales services to ensure that your system works optimally with minimum downtime. Our priority is to resolve issues expeditiously when a request for assistance or parts is received.

Our TASC engineers are available 24/7 to provide troubleshooting assistance, guidance and advice. Our aim is to develop close long lasting relationship with our customers, as customer satisfaction is essential part of our business.

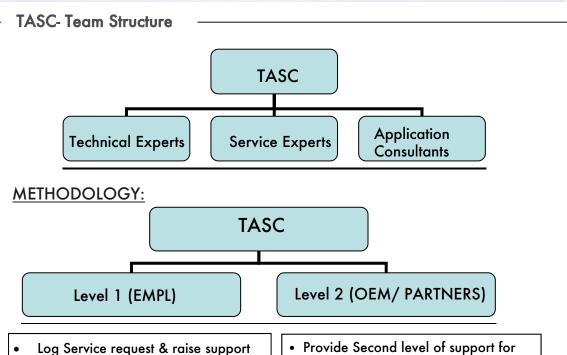
TASC technical experts are engineers who work closely with the project team throughout the project life-cycle. These engineers are competent and well versed with project needs and are capable of providing the required competency for pre-requsite after-services.

## TASC - Key Elements

- iFAT & SAT Installation & Commissioning
- User Training
- Documentation
- Routine Maintenance & Emergency Repair
- 24x7 Support
- Online Support
- Warranty
- Spare Part Supply
- System Upgrades

## **TASC (Technical Application Support Centre)**





- Log Service request & raise support tickets
- Allocate ticket(s) to Service Engineer categorized based on Application/ Hardware/ HMI issues.
- Online Support or on Site Visit
  - ✓ Server Panel & Panel Issues
  - Hardware Integration issues resolution
  - ✓ HMI issues resolution
  - Co-ordinare Level 2 support from external partners/OEM's
- Provide Second level of support for more complex issues using help of external experts with experienced OEM and partners including any major hardware failures and/or programming issues.
- Application Software (Krohne LDS)
- Server & Workstation hardware issues (HP/ Microsoft NBD support)
- Flow Computer, GC or field transmitters (Krohne, ABB, etc)

## **TASC (Technical Application Support Centre)**



## **TASC- How to Contact**

### **Customer Contact Mechanism:**

- EXIMP Measurement Private Limited Operations Command Centre Location:
  1&3, SHYAMANAND, 24/379, Nigdi, Pune 411044, Maharashtra, India
- Phone: +91 20 27654694
- www.eximpinc.com
- 24 x 7, Global Service Response Centre to process your service requests 365 days
  Tel: +91 751-752-7527
- Email support at <u>tascgroup@eximpinc.com</u>
- EMPL "ConnectOne" a desktop application to
  - √ Log Service Requests
  - √ Track Service Requests
  - ✓ Track Response times and open issues
  - ✓ Maintain Time & Resources matrix
  - √ Log HSE incidents

## **After Sales Support- Field Service Team**



## FIELD SERVICE TEAM

Our Field Service team is powered by a team of product specialists and Site Engineers. These engineers are based at our Pune and Delhi office and capable of servicing clients across INDIA.

Field Service Technicians form the backbone of the Eximp Support team in India. These experts have an advanced technical background and significant experience in the field. Given these qualifications and ongoing familiarity with their assigned customer-specific circumstances, our technicians are strategically positioned and are trained for quick response. Primary duties include troubleshooting, parts dispatch, operations advice and field personnel supervision as part of our Level 1 support procedures for our customers.

Level II Support team provide the second level of high end support and mitigation of customer issues using highly competent technical engineers form our corporate office in US or partner offices in India or overseas (Krohne Oil & Gas, Breda)

Our field service and support includes:

- On-site diagnostics and troubleshooting
- Preset and flow computer programming
- Liaising with Krohne Support Team
- On-site training for meter technicians, operators, operational assistance
- 24/7 on-call or on-line technical support via phone, fax, email or internet for long distance equipment diagnostics

## **After Sales Support**



## **TRAINING**

We can offer complete off-site, in-house and on-site training for all aspects of installation, commissioning, and service, as well as basic training in the fundamentals of liquid and gas metering, products and leak detection systems.

We believe that Training on Installation / commissioning and servicing of the products go a long way in making customers self-reliant, and add value to the product. At EXIMP, we're constantly in quest of perfection. To ensure maximum profitability, we consistently share best practices with our customers and distributors.

EXIMP offers comprehensive training programs specifically developed to impart valuable practical skills that will result in improved performance, safety, energy efficiency and optimized costs, all focused around emerging needs. Our programs are highly flexible; and can be adapted to every customer's specific objectives, time constraints and skill level. The training programs can be conducted at our customer's project sites or at our facility across globe.





301, DLF Commercial Centre Greater Kailash - II New Delhi – 110048, India Tel- +91 11 45686122 Email: empl@eximpmeasurement.com